

OSIsoft

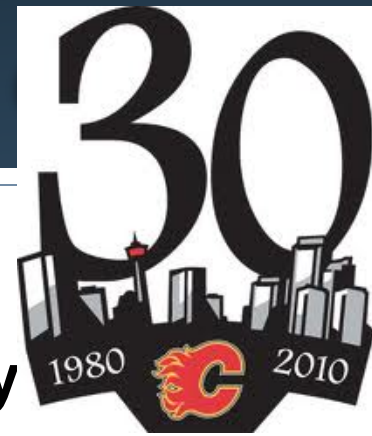
Dean Henley

Account Manager, Western Canada



Company Profile

OSIsoft Celebrated 30 years in 2010



- Founded in October **1980** by **Dr. Patrick Kennedy** and **Richard Sara**
- Privately held with HQ in **San Leandro, California**
- Canadian offices in **Montréal** and **Calgary**
- **15,000** installed sites in more than **110 countries**
- Over **800 professionals** in 25 offices around the globe

- Jan 2011- Minority investment of 135 M\$
 - ✓ Technology **Crossover Ventures**
 - ✓ **Kleiner Perkins Caufield & Byers**



- What do we do?
 - OSIsoft makes the PI System Software
 - We're focused, developing the PI System is all we do!
 - Been in the business for 32 years !

Global Presence



OSIsoft Calgary Office



The PI System is used across many different Industries



Oil & Gas – 30 %



Power & Utilities – 38 %



Chemicals & Petrochemicals – 10 %



Mines, Metals, Metallurgy & Materials – 8 %



Pulp & Paper- 7 %



Pharma., Food & Life Sciences – 5 %



Data Centers, Building Management, IT & Telecommunications – 2%

What is the PI System ?



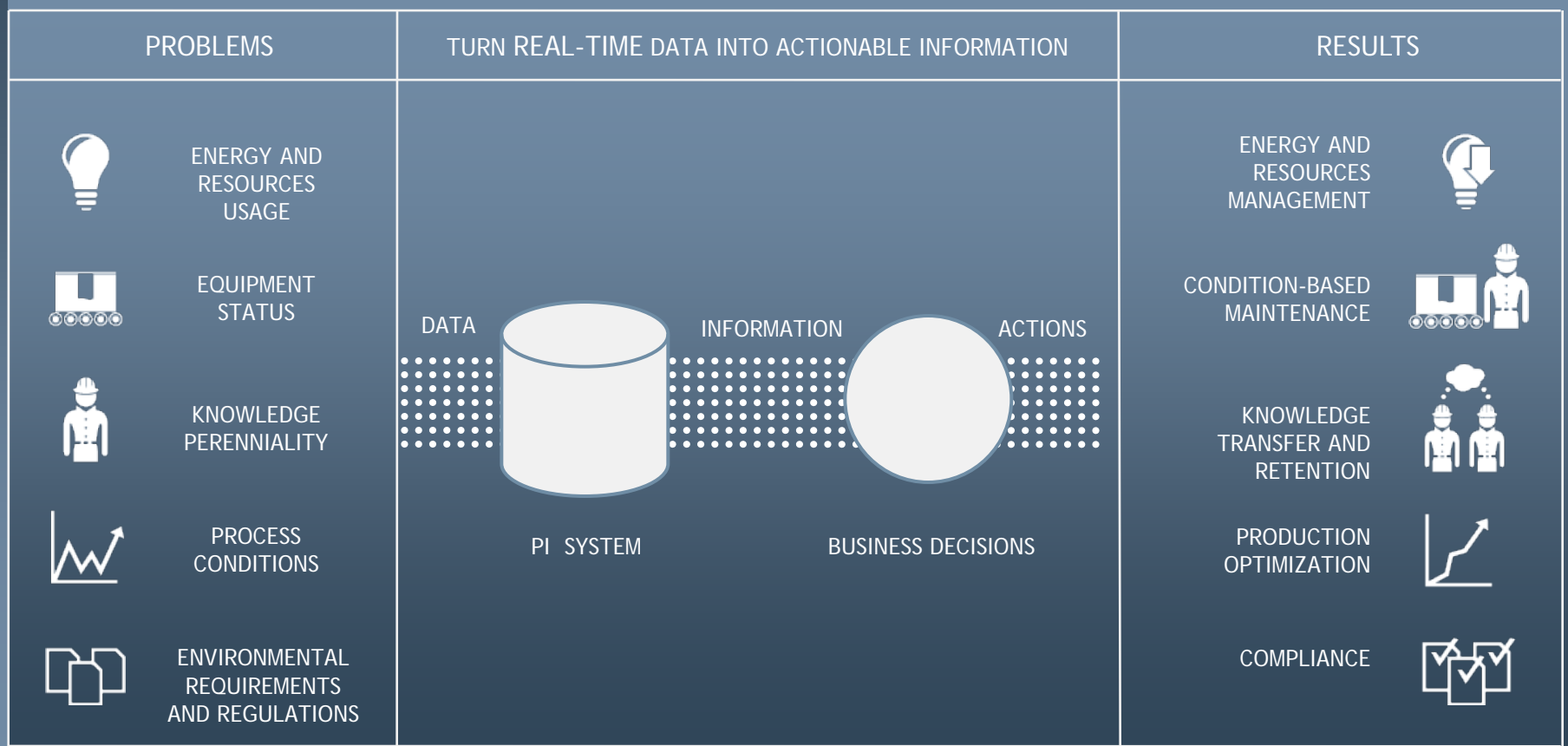
- A software system for collecting and storing all types of operational real-time data and events ...
- ... Provides the infrastructure and tool sets for turning this data into useful information
-To be used at the operations level for improved operational performance...
- Or at the enterprise level, for improved decision making and strategic control

What is the OSIsoft PI System

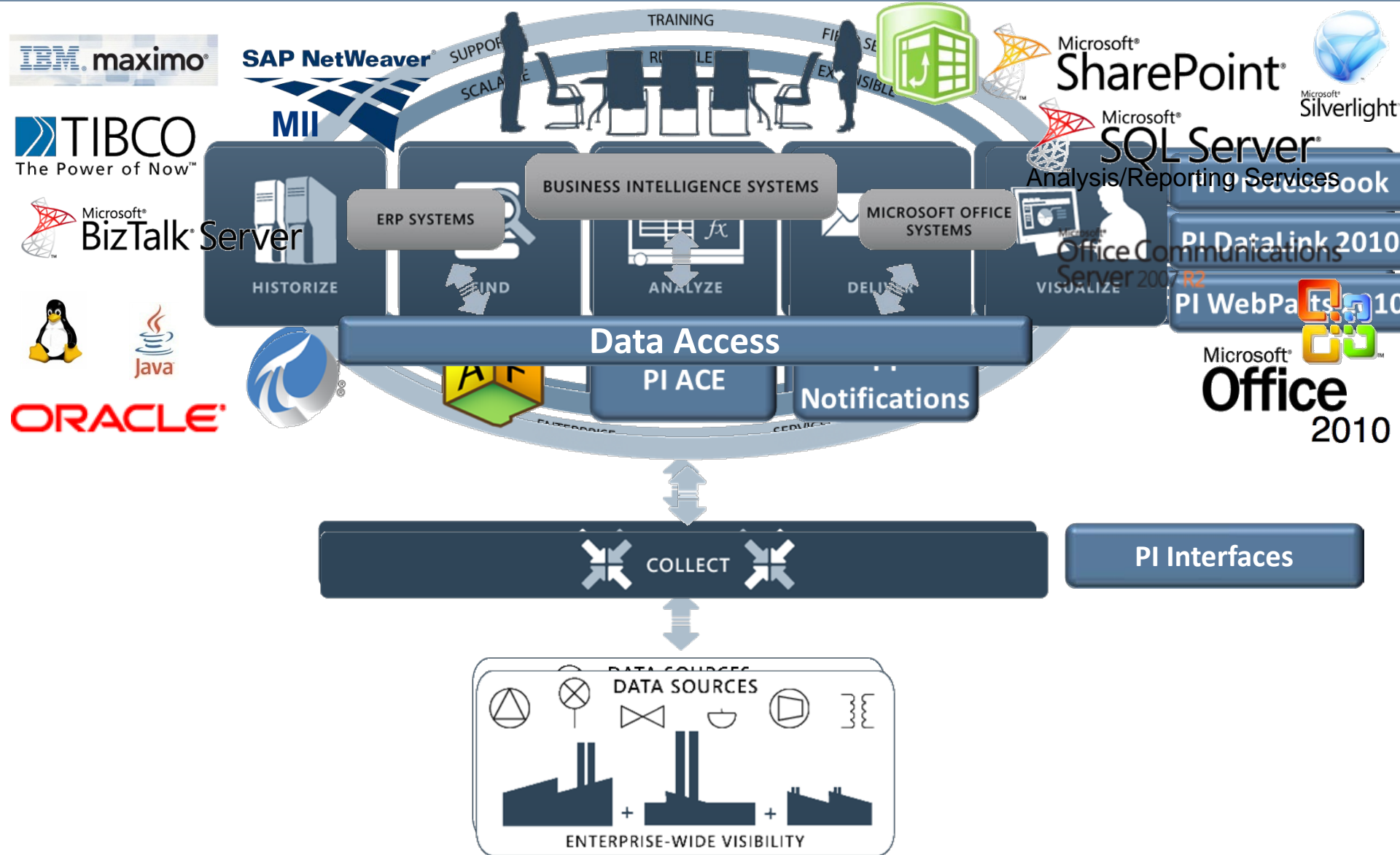


Turns real-time data into actionable information

THE PI TECHNOLOGY GIVES CUSTOMERS THE ABILITY TO PUT IN PLACE BUSINESS SOLUTIONS



The PI System



Many Oil and Gas Companies are trying to find a way to unify the many different silos of real-time data from many different sources into a single, comprehensive system that lets them accomplish their business goals as they manage their operation data infrastructure for streaming and storing in real-time real-time data and events.

The Real-time Oil and Gas Company

