









Labour Market Issues and Supply Opportunities

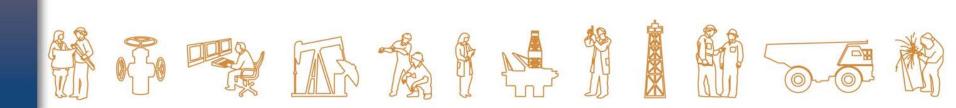
GPAC/PJVA Conference November 10, 2011

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Presentation Outline

- About the Council
- Key HR Issues
- Labour Market Information
- Workforce Strategies



Petroleum HR Council of Canada

The Petroleum HR Council benefits from industry and union support and advise within all sectors of the upstream petroleum industry in Canada:

- Exploration and production;
- Services industries geophysical services, drilling and completions, and well services;
- Pipeline transmission;
- Natural gas processing; and
- Mining, extracting and upgrading heavy oil and bitumen.

The Petroleum HR Council addresses issues by:

- Developing strategies, solutions, products and services to address industry's short, medium and long-term workforce issues;
- Facilitating the exchange of ideas and information; and
- Providing industry-related information on workforce issues and career opportunities.



Key HR Issues



Labour Market Information

Skill Shortages and

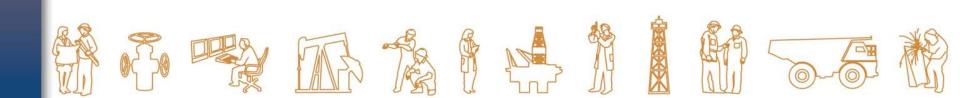
Retention



Promotion of Industry Careers



Direct access to current petroleum labour supply & demand data is key to successful long-term planning and strategy development. Critical skill shortages continue to affect oil and gas activities. Industry needs to focus on capacity building, attraction and retention. Supply pools are shrinking – promotion of industry careers across Canada remains a priority. Responding to workforce needs in a cyclical, resource-based industry is an ongoing challenge.



Petroleum Labour Market Information

LMI informs decision making at all levels and is vital for planning, developing and recruiting a qualified workforce for the petroleum industry.

Situational Analysis

• Key findings are a culmination of primary and secondary research and analysis about the current state of the petroleum industry, including where industry is headed and the resulting impact on the Canadian workforce.

Short-term HR Trends

- Survey conducted every spring and fall to gather companies' perspectives on shortterm labour market issues and trends within the upstream petroleum industry.
- Results of short-term HR trends survey are included in annual situational analysis.

Labour Demand and Supply Scenario Projections and Analysis

- Industry-wide long-term LMI.
- Petroleum sector-specific outlooks (E&P, Oil sands, Services and Pipelines sectors).
- Province-specific outlooks (BC, AB, SK) as well as the rest of Canada.
- Core occupations.
- Labour supply trends.
- Labour supply/demand analysis.

Occupations Included in LMI

- Chemical Engineering Technologists
- Chemical Engineers
- Civil Engineers
- Crane Operators
- Drafting Technologists and Technicians
- Drilling Coordinators/Production Managers
- Electrical and Electronics Engineering Technologists and Technicians
- Electrical/Instrumentation Engineers
- Environmental Technicians
- Geologists and Geophysicists
- Heavy Equipment Operators
- Heavy-duty Equipment Mechanics
- Industrial Electricians
- Inspectors in Public, Environmental and Occupational Health and Safety
- Instrumentation Engineering Technologists
- Instrumentation Technicians
- Insulators
- Millwrights and Machinists

- Mechanical Engineering Technologists
- Mechanical Engineers
- Mining Engineers
- Oil and Gas Well Drillers, Servicers, Testers and Related Workers, Operators and Labourers
- Operators Steam and Non-steam Ticket
- Petroleum Engineering Technologists
- Petroleum Engineers
- Production Clerks/Production Accountants
- Project/Cost Control Engineers
- Purchasing Agents/Landmen
- Quality Assurance Analysts
- Steamfitters and Pipefitters
- Supervisors, Oil and Gas Drilling and Service
- Supervisors, Petroleum, Gas and Chemical Processing and Utilities
- Truck Drivers
- Welders

Titles reflect National Occupational Classification (NOC)

Current and Emerging Labour Shortages

The petroleum industry is already facing chronic shortages for certain occupations:

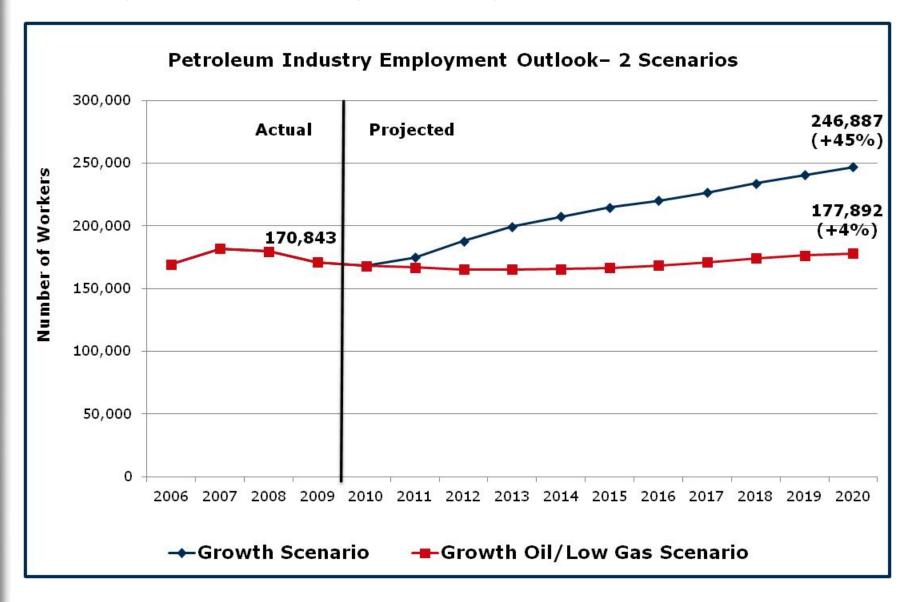
- Experienced engineers: exploitation completions, production, mining
- Plant operators, steam engineers and power engineers
- Maintenance trades
- Production accountants
- Field operators/specialists: slickline, snubbing, completions, Class 1 drivers
- Rig crews (derrickhands in particular)
- Environmental and regulatory specialists

New technologies and extraction methods have increased demand for:

- Software technologists/developers
- Geologists and engineers with knowledge of shale gas and oil reservoirs and well stimulation and completions
- Measurement while drilling (MWD) specialists
- Completions specialists
- Fracturing operators
- Class 1 drivers/operators to get equipment and materials to the well site
- Water and environmental management technicians and specialists
- 1st, 2nd and 3rd class steam engineers

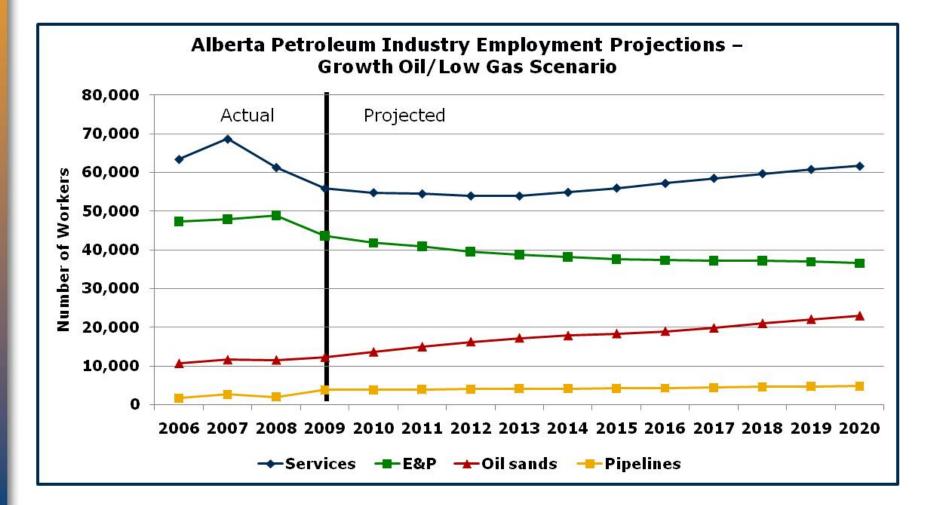


Industry Outlook: Employment Projections to 2020



Services Sector Workforce Consideration

A healthy Services sector workforce is critical to the petroleum industry as a whole. Oil sands is increasing its reliance on the Services sector.



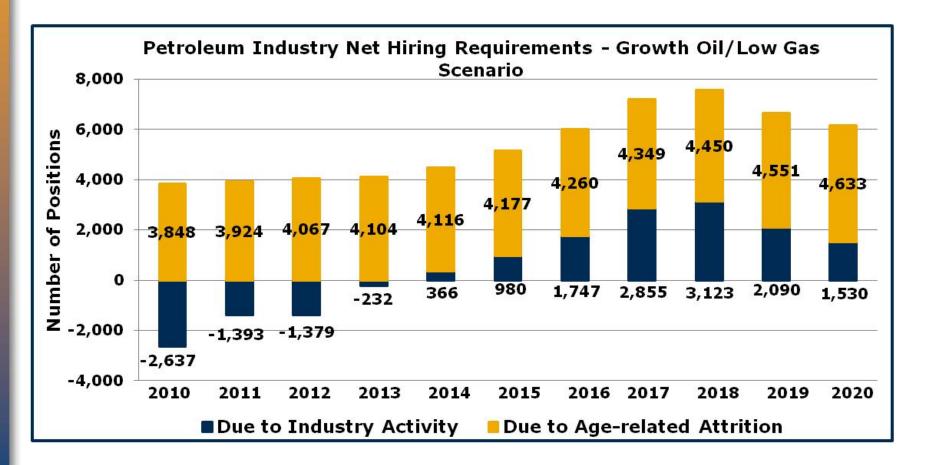
Industry Net Hiring Requirements, 2010-2020

Regardless of the pace of economic recovery, the petroleum industry will be challenged to meet its hiring requirements.

Growth Oil/Low Gas Scenario	Growth Scenario
 Shift in capital investment toward oil and away from gas continues. Oil price reasonable for sustainable growth within Oil sands sector. Oil sands production doubles between 2010 and 2020. In-situ production outgrows mining production after 2016. 	 Industry expansion is encouraged by increased oil and gas prices and greater demand for natural gas. E&P reinvestment ratio rises above 10-year average to 60-70%. Oil sands production doubles by 2020.
While there will be some job losses between 2010 and 2020, new oil sands projects and retiring workers drive the need to hire approx. 53,500 workers.	Industry expansion and workforce retirements between 2010 and 2020 drive the need to hire over 130,000 workers.

Industry Hiring Outlook - Growth Oil/Low Gas Scenario

While there will be some job losses between 2010 and 2020, new oil sands projects and the need to replace retiring workers drive the hiring of 53,500 workers.



Hiring Due to Age-Related Attrition

An aging workforce will contribute to industry's hiring requirements in a significant way.

Occupation	Average Age (2009)	Age-related Attrition in Each Scenario	
		Growth Oil/Low Gas	Growth
Drilling coordinators/ production managers	45	39%	46%
Geologists and geophysicists	44	37%	44%
Landmen/purchasing agents	42	35%	42%
Industrial engineering technologists	42	36%	41%
Inspectors in public and environmental health and safety	42	36%	41%
Supervisors, petroleum and gas processing	43	37%	40%

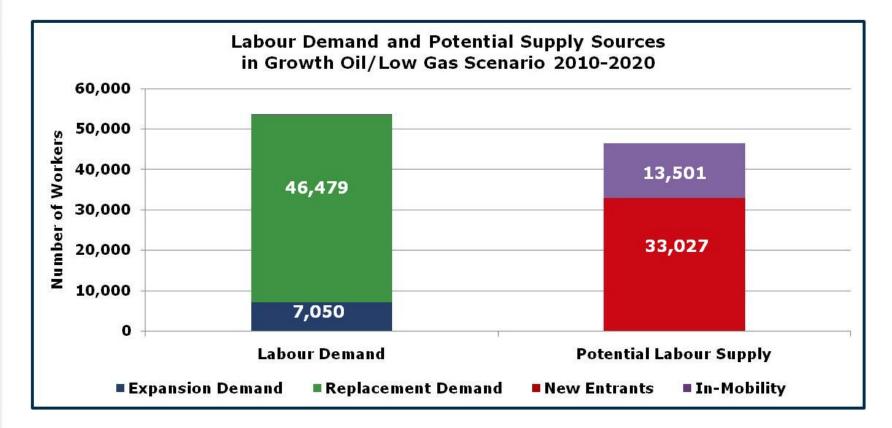
Hiring Due to Age-Related Attrition (cont'd)

An aging workforce will contribute to industry's hiring requirements in a significant way.

Occupation	Average Age (2009)	Age-related Attrition Rate (Projected)	
		Growth Oil/Low Gas	Growth
Project/cost control engineers	42	31%	37%
Industrial electricians	41	32%	36%
Petroleum/geological/mining engineering technologists	39	28%	36%
Crane operators	42	31%	35%
Drafting technologists and technicians	39	30%	35%
Petroleum/reservoir engineers	42	29%	35%

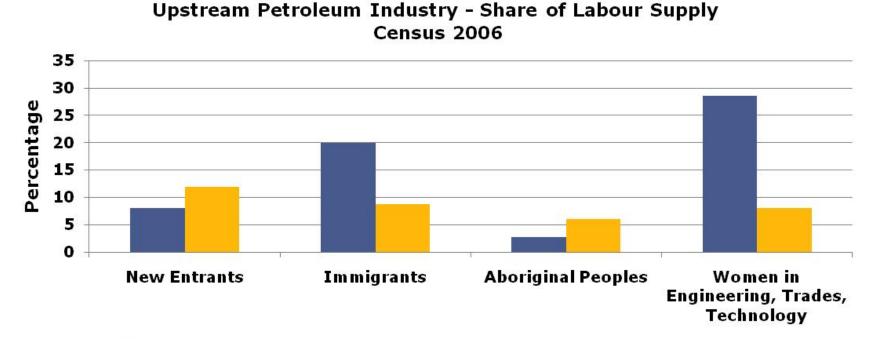
Labour Supply/Demand Outlook – Growth Oil/Low Gas Scenario

Industry's main source of potential labour supply is new entrants, creating a productivity risk given that hiring needs to focus on replacing retirees.



Industry's Share of Labour Supply Pools

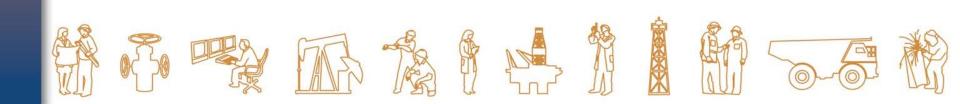
Historically, industry has not attracted its share of workers from all potential labour supply pools.



Workers in Canadian "Petroleum Industry-like" Occupations
 Representation in Petroleum Industry

E&P Sector Outlook

- E&P workforce growth requires higher gas prices in the medium and longterm.
 - Age-related attrition is the key driver of hiring in the low and growth oil/low gas scenarios.
- Sector is building new gas plants.
 - o Increased requirement for steam-ticket plant operators and maintenance trades.
- The key labour supply/demand risks for the E&P sector are:
 - Limited labour supply sources for petroleum industry-specific positions vacated due to age-related attrition; and
 - The ongoing need for a knowledgeable and innovative workforce as the sector plans and executes technically challenging unconventional oil and gas plays.



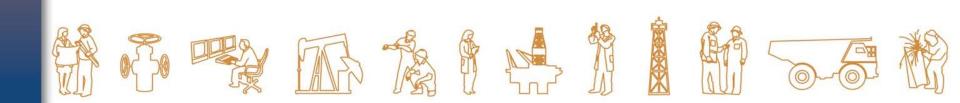
E&P Occupations with Greatest Hiring Requirements in Growth Scenario

Ten Core Occupations With Greatest Hiring Requirements				
Based on number of positions:	Based on % change from 2009:			
 Plant and field operators (4,012) Engineers - chemical, mechanical, petroleum (3,326) Geologists and geophysicists (2,345) Drilling coordinators/production managers (2,067) Technologists - chemical, mechanical, petroleum (1,276) Landmen/purchasing agents (920) Heavy equipment operators (701) Millwrights and machinists (531) Supervisors, oil and gas drilling and service (397) Truck drivers (392) 	 Drilling Coordinators/Production Managers (+123%) Landmen/Purchasing Agents (+105%) Geologists and Geophysicists (+104%) Project/Cost Control Engineers (+96%) Drafting Technologists and Technicians (+94%) Industrial Electricians (+87%) Technologists (Chemical, Mechanical, Petroleum) (+87%) Industrial Engineering Technologists (+82%) Civil Engineers (+79%) Inspectors in Public and EH&S (+73%) 			



Summary of Key Findings

- Regardless of the pace of economic recovery, the petroleum industry will be challenged to meet its hiring requirements.
- Labour shortages are not going away regardless of scenario.
 - o Labour supply/demand gaps occur in all scenarios.
 - The petroleum industry is already experiencing chronic shortages for some occupations.
 - Game changers such as unconventional natural gas, enhanced oil recovery and in-situ oil sands extraction have increased demand for certain occupations and created a need for new skills and knowledge.
 - Shortages of occupations unique to the industry will be a particular challenge because of limited labour supply opportunities.
- A healthy Services sector workforce is critical to the petroleum industry as a whole.



Key Workforce Strategies

Labour supply to ensure sustainable expansion of Canada's petroleum industry will take diversification, development, collaboration and investment. Managing the pending labour crunch will require a combination of strategies including:

- **Communicating** the petroleum industry's labour requirements to key labour supply stakeholders, including governments and post-secondary and training institutes.
- **Drawing talent** from diverse labour supply pools that may not have been tapped previously, while continuing to tap traditional labour pools such as new graduates.
- Increasing collaboration within the industry sectors and with other stakeholders.
- Increasing productivity through employee retention, workforce training and development, innovation and technological advancement.
- Managing labour costs while addressing labour shortages.

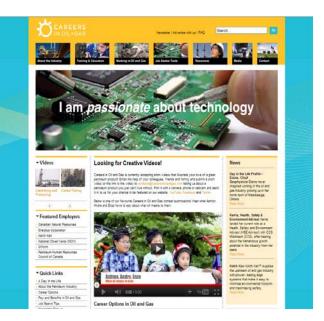
"The new reality is that labour supply is not unlike oil supply the readily available sources are gone."



For More Information







www.careersinoilandgas.com

To be added to our eNewsletter, email <u>info@petrohrsc.ca</u>

