



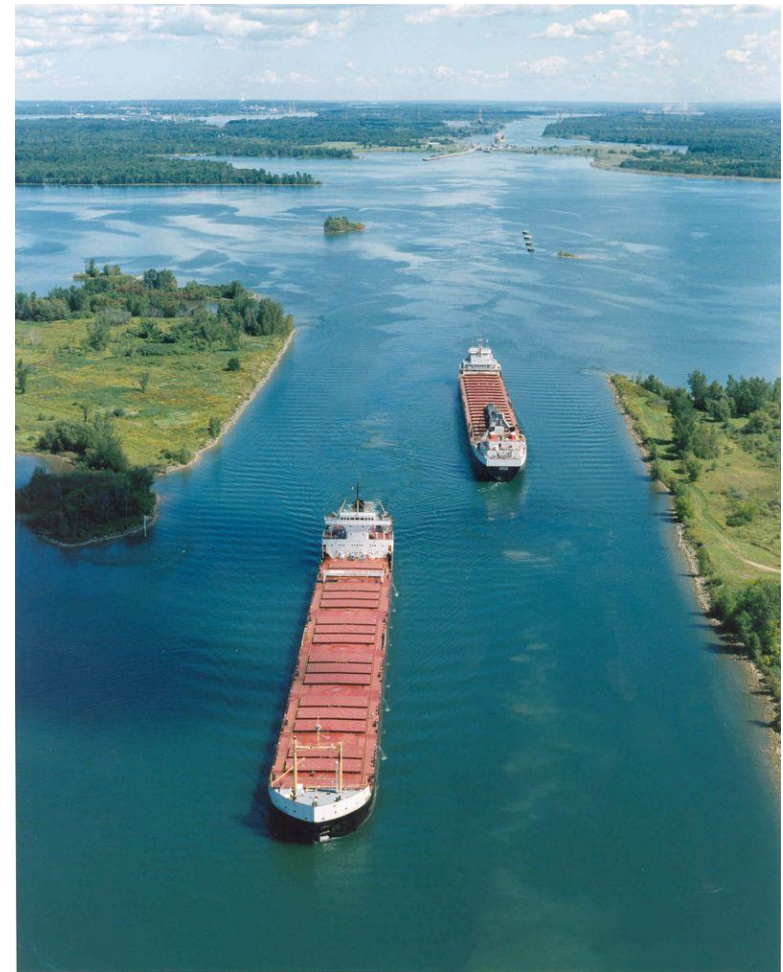
Enbridge Northern Gateway Project

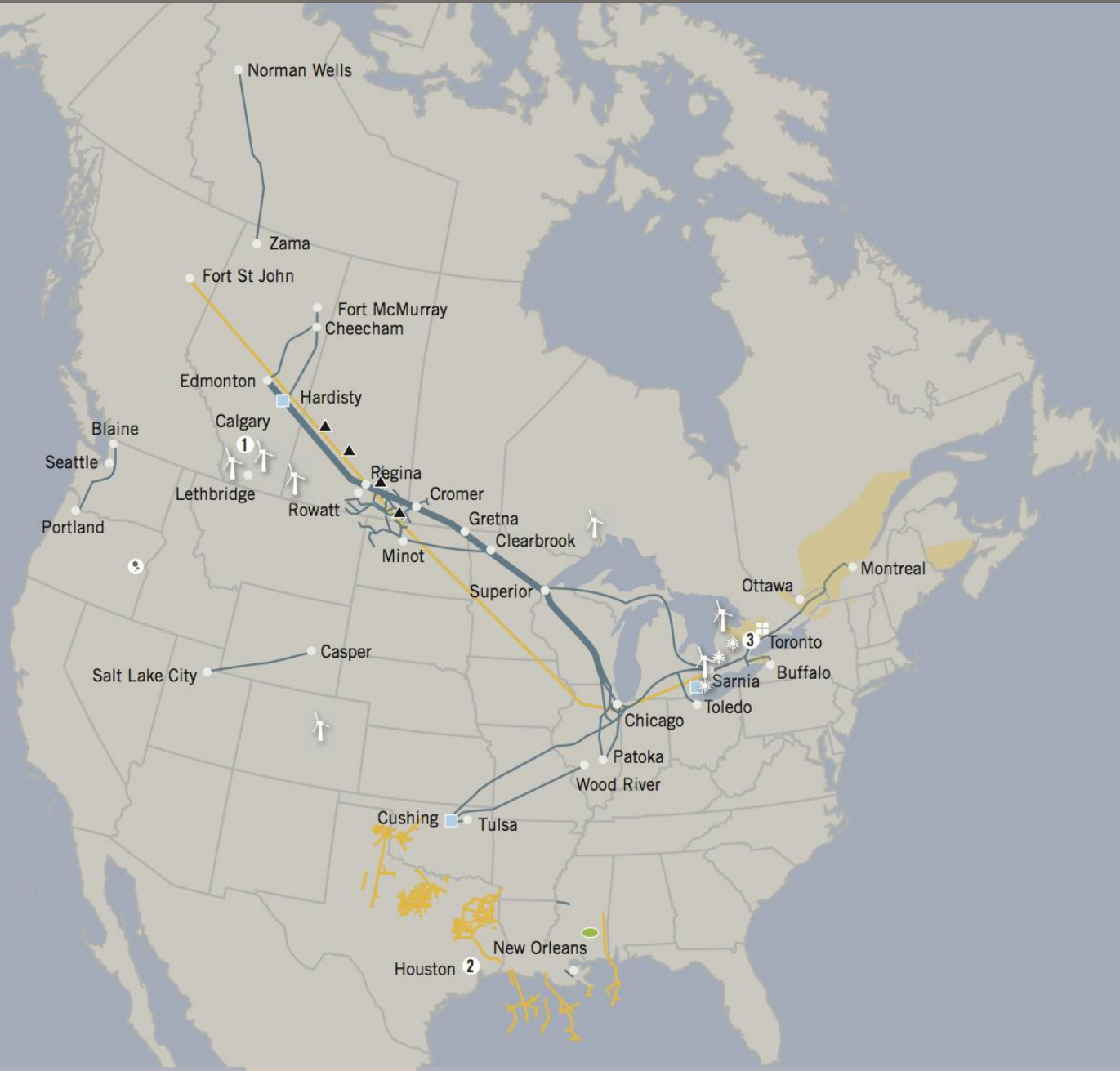
Murray Fraser, Commercial Manager

19th GPAC/PJVA Annual Joint Conference

14th November 2012

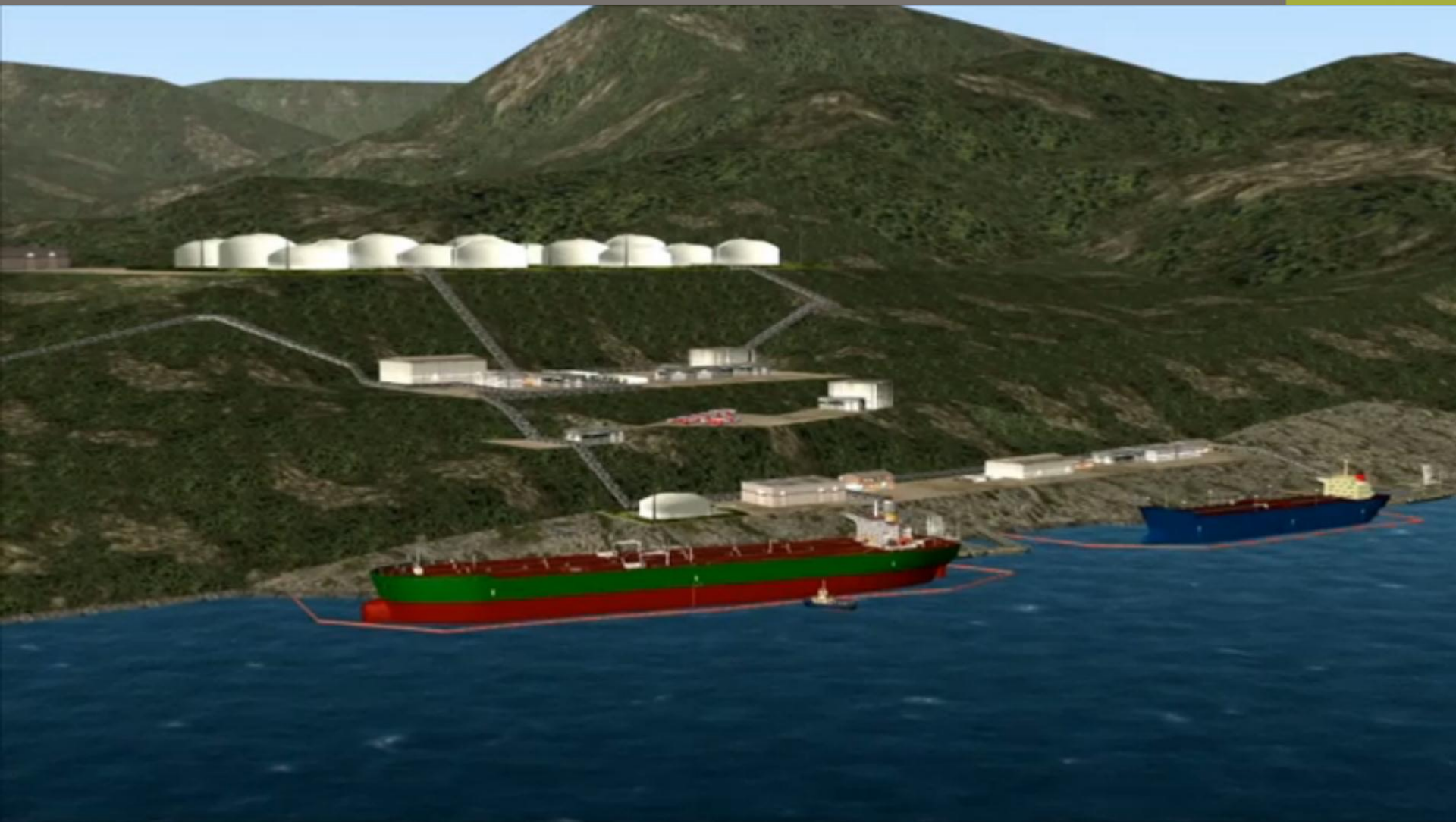


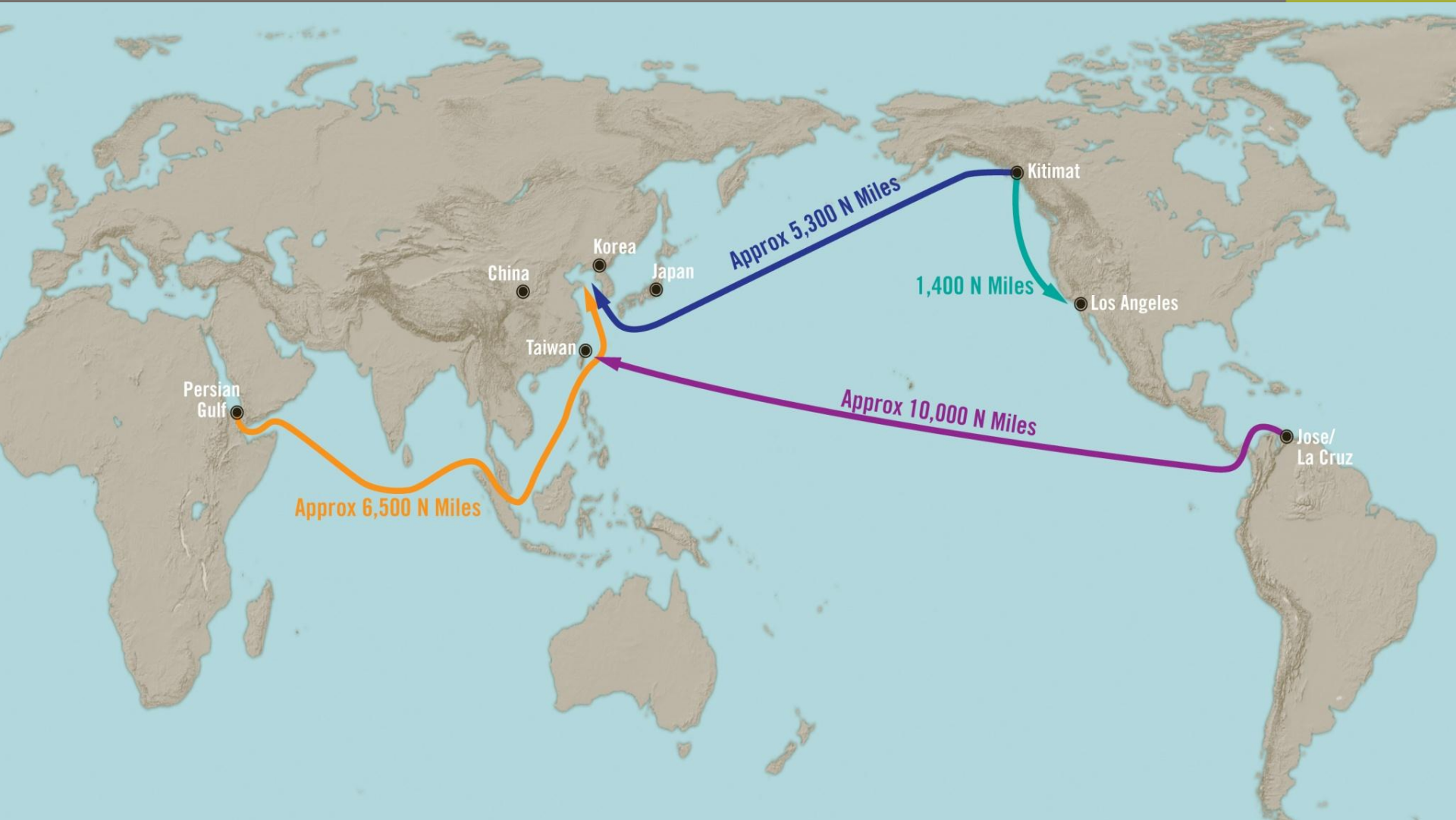




THE NORTHERN GATEWAY PIPELINE







Very Large Crude Carriers (VLCCs)



Double Hulled Tankers



Condensate Deliveries at Kitimat







BC Pilots

Spill Response



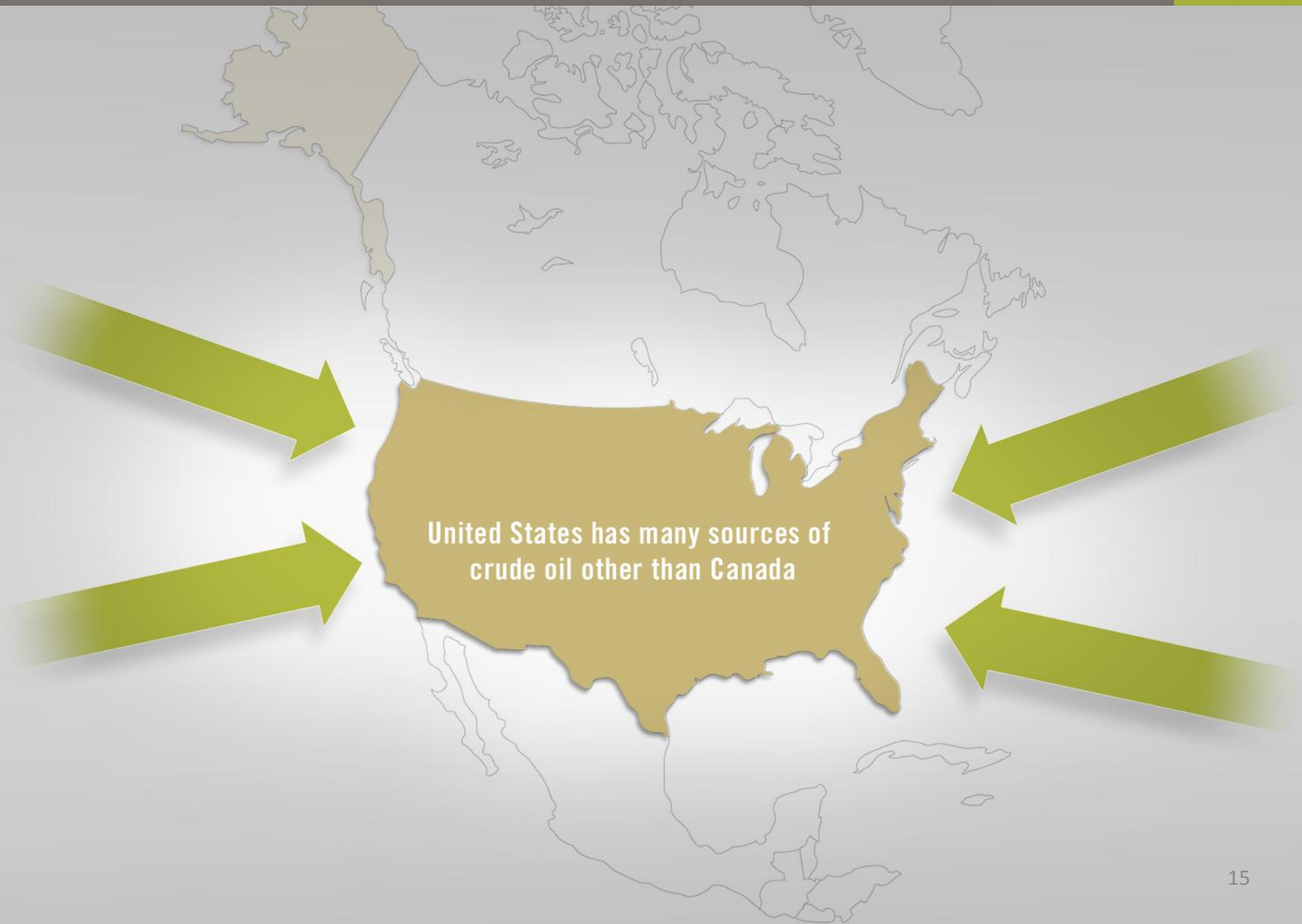
Pipeline Safety



99% of Canada's Crude Oil
exports go to the United States

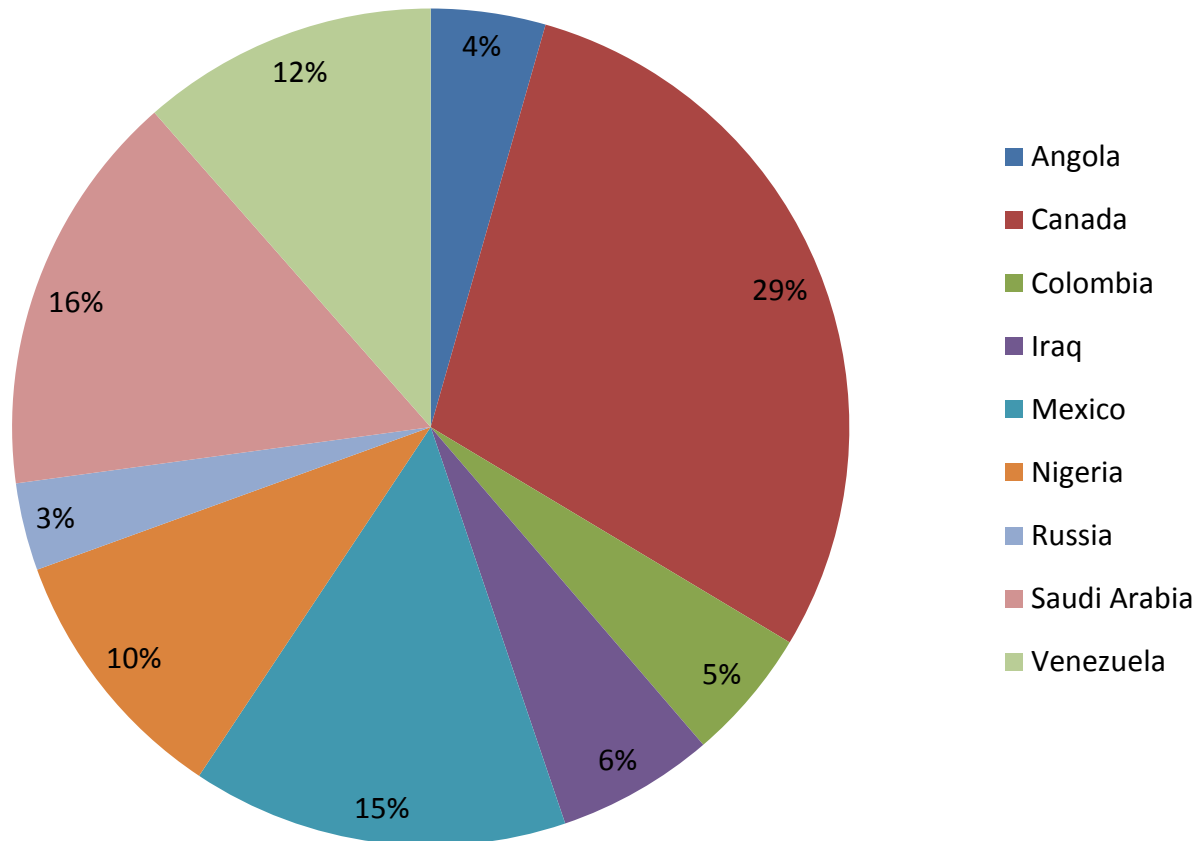
\$67 Billion In 2011



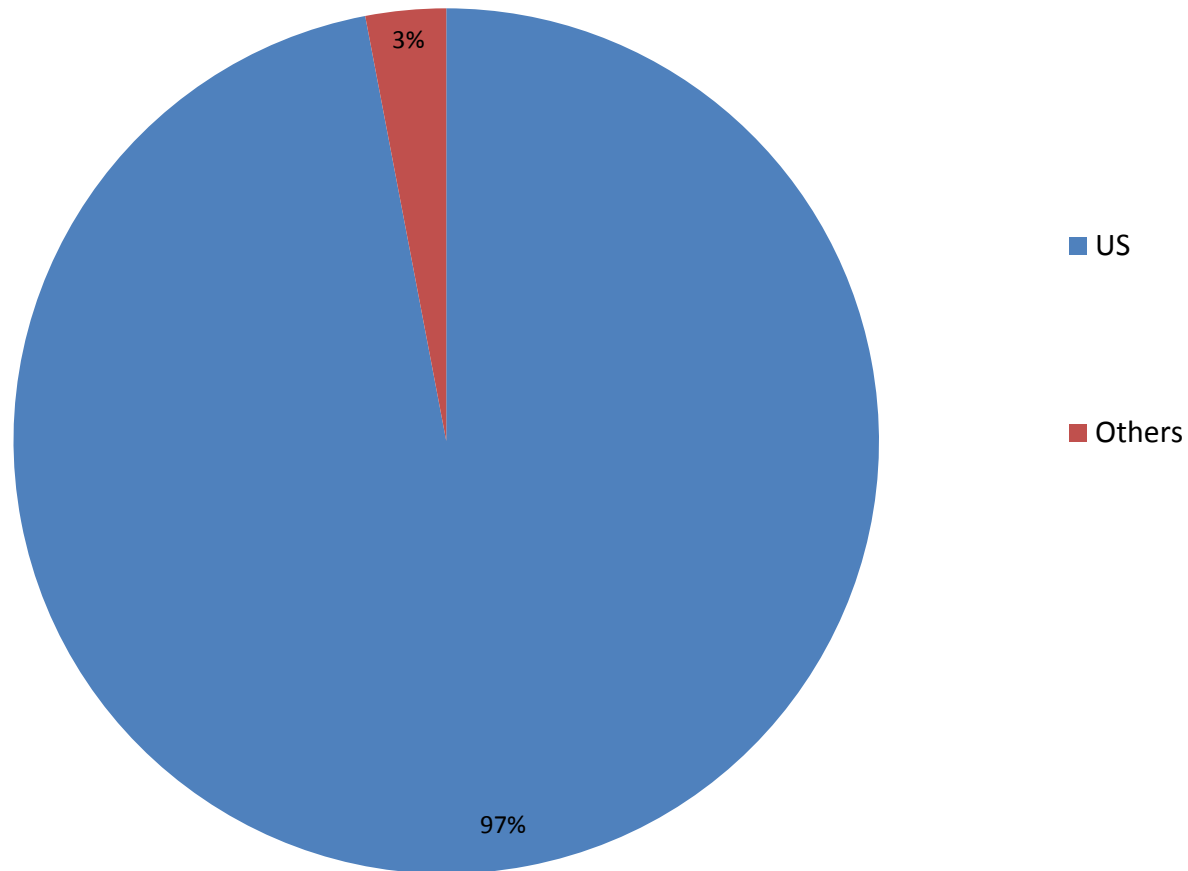


United States has many sources of
crude oil other than Canada

US Sources of Crude



Canadian Exports



\$270B

increase in Canadian Gross
Domestic Product over 30 Years

\$165M

tax revenue during construction

**BRITISH
COLUMBIA**

tax revenue over 30 years

\$1.2B

\$114M

tax revenue during construction

ALBERTA

tax revenue over 30 years

\$462M

\$912M

tax revenue during construction

CANADA

tax revenue over 30 years

\$2.6B



The Case for Northern Gateway:

1. Diversification
2. Enbridge philosophy
3. Support is growing
4. Informed decision

Thank you and please visit:

www.northerngateway.ca

