

QUORUM
BUSINESS SOLUTIONS, INC.

HOUSTON ♦ DALLAS ♦ CALGARY

Company Profile

Solutions Consulting Firm

- ◆ Founded in 1998
- ◆ Houston, Dallas, Calgary
- ◆ 350+ employees
- ◆ Consistently profitable
- ◆ Strategic growth

Industry Expertise

- ◆ Oil and Gas
- ◆ Other emerging markets
- ◆ Upstream, Midstream, Marketing, Transportation
- ◆ Business Intelligence

Clients

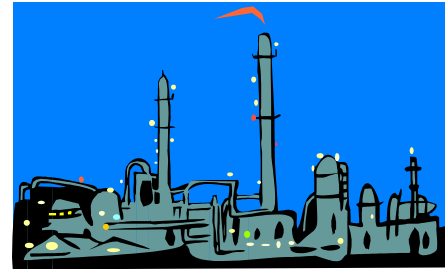
- ◆ 145+ Clients (**13 in Canada**)
- ◆ Multiple projects with many Clients

Project Experience

- ◆ 650+ successful projects

◆ Production Accounting

- Month-end accounting
 - Allocations
 - Regulatory Reporting
- Daily CSO allocations and pipeline confirmations



◆ Invoicing / Settlement

- Cost recovery model
 - Charge capital and operating fees to third-parties
 - 13th month adjustment
 - For Joint Ventures
 - Charge excess usage fees to partners
 - Share revenue with partners
 - Annual equalization or expenses and revenues



◆ Invoicing / Settlement

- Take-or-pay model
- Keepwhole or ‘Extraction Premium’ model
 - Producer or shipper is kept whole on energy (Residue GJs)
 - Producer or shipper may be paid an extraction premium
 - Processor keeps NGLs
- Other models that result in processor taking a position in NGLs and / or Residue
 - Product in lieu of cash fees for processing
 - Processor keeps a portion of NGLs and / or Residue
 - Fixed / Guaranteed recoveries
 - Processor guarantees recovery efficiencies of NGLs
 - Processor keeps incremental recovered volumes

◆ Forecasting

- For long-term budgeting purposes and / or shorter-term estimates / accruals
- Project revenues and margins for processing agreements based on
 - Volume extrapolation (incline / decline curves)
 - Anticipated new sources of volumes and their contract terms
 - Rate escalations
 - Forward Gas and NGL price curves
- Used by major plant operators to set and refine budgets

◆ JIBLink.com integration

- Invoices and partner statements

- ◆ **Quorum PGAS™** – enterprise flow measurement solution
 - Field data capture
 - Measurement data quality, integrity, completeness, audit trail

- ◆ **Quorum Contract Management™** – contract lifecycle management solution
 - Generate contract documents and exhibits
 - Date notifications (expiry, renewal, rate escalation)
 - Workflow management (requests and approvals)
 - New contracts
 - Changes / amendments to existing contracts
 - Access to scanned contract documents



Types of Clients Utilizing Quorum Midstream Solutions in Canada

- ◆ Types of plant operators
 - Producers
 - Midstream
- ◆ Types of plants
 - Field processing (recover NGL Mix & Plant Condensate)
 - Extraction plants
 - Straddle plants
 - 'Deep cut' ethane extraction plants
 - NGL Fractionation plants
- ◆ Ownership structures
 - 100% owned
 - Joint Ventures



Thank You!

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